



VeloStaff

AI-POWERED.
PEOPLE FOCUSED.



STAFF SMARTER | CHAPTER 06

Improve Staffing Without Replacing Everything

You do not need to replace your current staffing providers to evaluate VeloStaff. Start with a focused pilot and measure the results.

Speed

Visibility

Readiness

Accountability

For buyers ready to compare a new staffing partner without replacing current providers



Open the online resource

CHAPTER 06

Improve Staffing Without Replacing Everything

You do not need to replace your current staffing providers to evaluate VeloStaff. Start with a focused pilot and measure the results.



+	Start with one market, role category, recurring need, seasonal surge, or hard-to-fill shift.
+	Measure time to qualified match, time to fill, fill rate, show rate, completion, and service response.
+	Use a 30/60/90-day structure to set up, compare performance, and decide whether to scale.

THE PRACTICAL QUESTION

Define a narrow scope, a clear owner, and measures that make the next provider decision easier.

Why Start With A Pilot

You do not need to replace your current staffing providers to evaluate VeloStaff. A focused pilot creates a clean way to compare speed, quality, readiness, and service accountability with real work.

The strongest pilot has a narrow operating question, a clear owner, and performance measures everyone agrees on before the first order.

One Market Limit the first pilot to a specific branch, city, facility, or operating region.	One Role Choose a role category where demand and performance are easy to compare.
One Recurring Need Use a repeatable weekly, seasonal, event, or call-off pattern.	One Hard-To-Fill Gap Give VeloStaff a shift or position your current model fills inconsistently.

Metrics To Measure

- Time from order to qualified candidate match.
- Time from order to confirmed fill.
- Fill rate and show rate.
- Assignment completion and customer satisfaction.
- Replacement response time.
- Communication and service responsiveness.

A Suggested 30/60/90-Day Structure

01	30 Days: Setup And Launch Confirm roles, requirements, communication paths, service expectations, and the first orders.
02	60 Days: Measure Compare response, qualified matches, fills, show rate, and service recovery using the agreed measures.
03	90 Days: Review And Scale Review what performed, what needs adjustment, and whether to expand by role, facility, or market.

Four Useful Pilot Options

Backup Provider Pilot Use VeloStaff as a measured second source for roles already routed to another provider.	Role Category Pilot Route one urgent or recurring role category through the pilot.
Seasonal Pilot Use a predictable surge, event, or peak period to compare execution.	Hard-To-Fill Pilot Give VeloStaff a shift pattern that creates repeated coverage problems.

TAKEAWAY

A pilot should answer one practical question with real performance data: does VeloStaff improve the result enough to earn more of the work?

PUT IT TO WORK

VeloStaff Pilot Planner

Define a narrow operating question, one accountable owner, and the measures that will make the next provider decision easier.

Pilot market or facility		Primary owner	
Role or shift pattern		Expected headcount	
Start date		Review date	
Current performance gap		Primary measure	

Suggested measures

+	Time to qualified match and confirmed fill
+	Fill rate and show rate
+	Assignment completion and customer satisfaction
+	Replacement response time
+	Communication and service responsiveness

01	30 Days: Setup And Launch Confirm roles, requirements, communication paths, service expectations, and first orders.
02	60 Days: Measure Compare response, qualified matches, fills, show rate, and service recovery.
03	90 Days: Review And Scale Review results, adjust the model, and decide whether to expand by role, facility, or market.

NEXT STEP

Turn This Chapter Into A Focused Comparison

Use the worksheet with the manager closest to the staffing need. Bring the two most important gaps into a short conversation with VeloStaff, then decide whether one role, market, or recurring need is worth comparing.

Let VeloStaff prove it in one market.

Choose the market, role, or recurring need you want to compare and we will outline a measurable starting point.

[Design A Pilot at velostaff.com](https://velostaff.com)



Important note

The examples and worksheets in this chapter are planning tools. Results, requirements, and program design vary by role, assignment, customer, location, and applicable law. This material is not legal advice.